

## The Real Estate ANALYST

FEBRUARY 28

Volume XVI

A concise easily digested periodic analysis based upon scientific research in real estate fundamentals and trends. Constantly measuring and reporting the basic economic factors responsible for changes in trends and values.....Current Studies.....Surveys.....Forecasts

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REAL ESTATE ECONOMISTS, APPRAISERS AND COUNSELORS

Number 7

#### FARM REAL ESTATE ACTIVITY

HE farm year March 1945 to March 1946 saw the number of voluntary farm sales move to near their record volume of the 1943-1944 period. This recovery to 54.9 sales per 1000 farms once again places farm activity approximately 15 per cent over the boom year of 1919.

A little over 14 per cent of these transfers were made after less than two years' ownership, showing that land speculation is becoming more brisk. During the farm year 1943 to 1944 these speculative transfers amounted to 10 per cent of the total. In 1944-1945 they rose to 12 per cent. About one-third of these resales were of farms held less than six months. The Western region, where 21 per cent of the sales involved land held less than two years, led the country in resales.

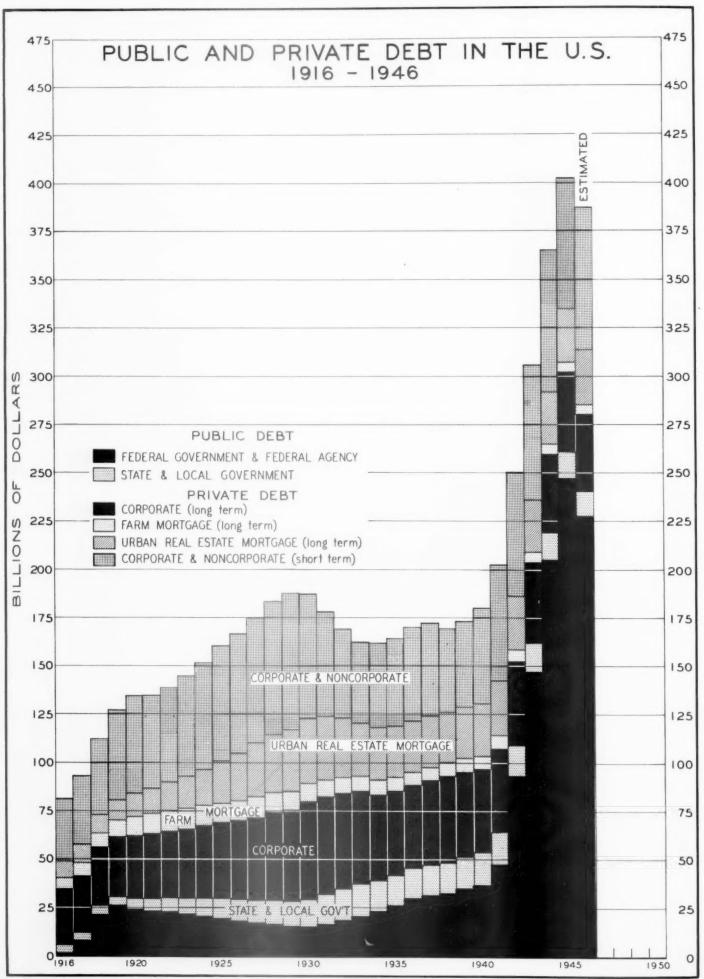
As was true in 1944-1945, almost one-half of the active farmer-buyers in 1945-1946 were tenants. Thirty-three per cent of the sales were made to non-farmers.

The chart on page 49 shows voluntary and forced sales of farms in the United States from 1926 through 1946. The blue bars representing voluntary sales reflect farm real estate activity's recovery from 1945's slight drop. The 1946 rise to 54.9 from 1945's reading of 51.5 represents an increase of 3.4 voluntary farm sales per 1000 farms. Forced sales continued their decline, falling from 3.0 to 2.3 per 1000 farms. This is the lowest they have been over the entire period covered by the chart.

Farm activity by States is shown by individual charts on pages 50 to 53. Arkansas showed the greatest activity of any State, with 70.8 farms sold out of each 1000. This means that about 1 out of every 14 farms in Arkansas changed hands during the year. Missouri was a very close second with 70.3. Kentucky was third, with 69.1. Oregon led the Pacific States with 65.9.

Three divisions of the country contested very closely for the lead in the number of voluntary farm sales - the Pacific division with 60.6 sales per 1000 farms; the West North Central with 59.6; and the East South Central with 59.3. The Pacific division had the lowest number of forced sales per 1000 farms, with a rating of 1.7. Of the farm States, Illinois and Iowa had the lowest number of forced sales with only .6 and .8 farms out of each 1000 being foreclosed or sold for taxes. Florida had the highest number of forced sales, with 6.8 per 1000 farms.

(cont. on page 49)



## MORE INFLATION AHEAD?

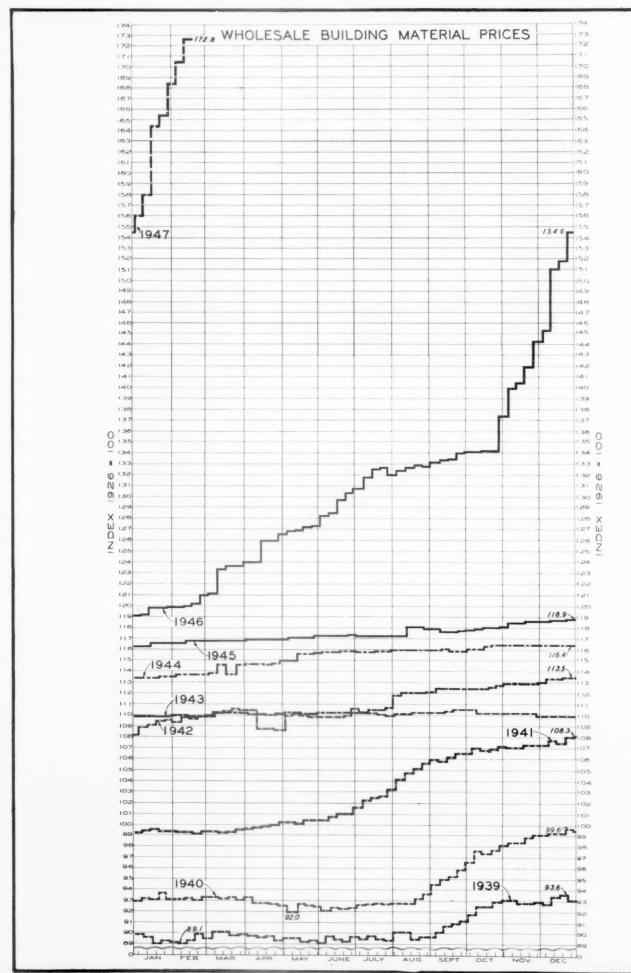
E have been asked many times in the last few months how it would be possible for prices to drop with the present size of the government debt. Many people are assuming that the very large government debt means a continuation of the inflationary trends we have seen during the past few years. During this period the money and credit in circulation increased by three times, and this was largely the reason for the rapidly increasing price level which accompanied and followed the war. We diluted our currency and credit to the point where each unit was worth considerably less than it was at the time that the war started.

In 1939 the total of public and private debt in the United States amounted to approximately \$174 billion. Of this, only \$35 billion was Federal debt, the rest being taken care of by the other subdivisions of debt as shown on the chart to the left. By 1945, however, the gross debt in the United States amounted to \$401 billion, an increase of more than 130 per cent. By far the greater part of this increase was the rise in the Federal debt which was multiplied six times between 1939 and 1945.

Over the next five or six years it seems to us that the total amount of public and private debt in the United States will increase past its 1945 level. Non-government debt from 1919 to 1929 increased during the boom of the twenties by slightly less than 75 per cent. If non-government debt should show the same increase in the period ahead, the non-government debt would amount at the peak to approximately \$240 billion. There is slight chance that any time within the fore-seeable future the Federal debt will decline below \$200 billion, and adding to that a private debt of \$240 billion, would bring it to a total of at least \$440 billion, five to ten years from now. We rather doubt, however, whether this assumption is valid, as it seems probable that the non-government debt will not increase by this large an amount during the time indicated.

Even though we should have a fairly sizable increase in non-government debt it seems quite probable that gross debt, both public and private, will not increase nearly so rapidly in the period ahead as it did during the war period. If this be true, we will be faced on the one hand with a fairly stable debt structure in contrast with a supply of commodities increasing rapidly in quantity. To us, this would indicate a lower price structure, unless for some unforeseen reason the rate of turnover of currency and credit should suddenly increase its velocity.

It is quite interesting to note that from 1919 to 1920 the total debt in the United States increased, and it increased still further in 1921 by a very small percentage and in 1922, but it will be remembered that in the latter part of 1920 prices of almost all items were dropping rapidly and continued to drop during the early part of 1921. It seems to us that the same thing may happen again, and with debt remaining fairly constant, with the supply of commodities and services increasing rapidly, that general prices may show a decline. We would advise our clients in the building material field to buy more or less from hand to mouth in the period immediately ahead.

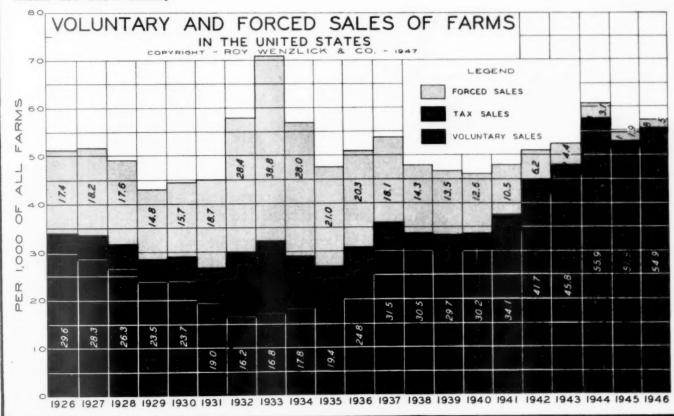


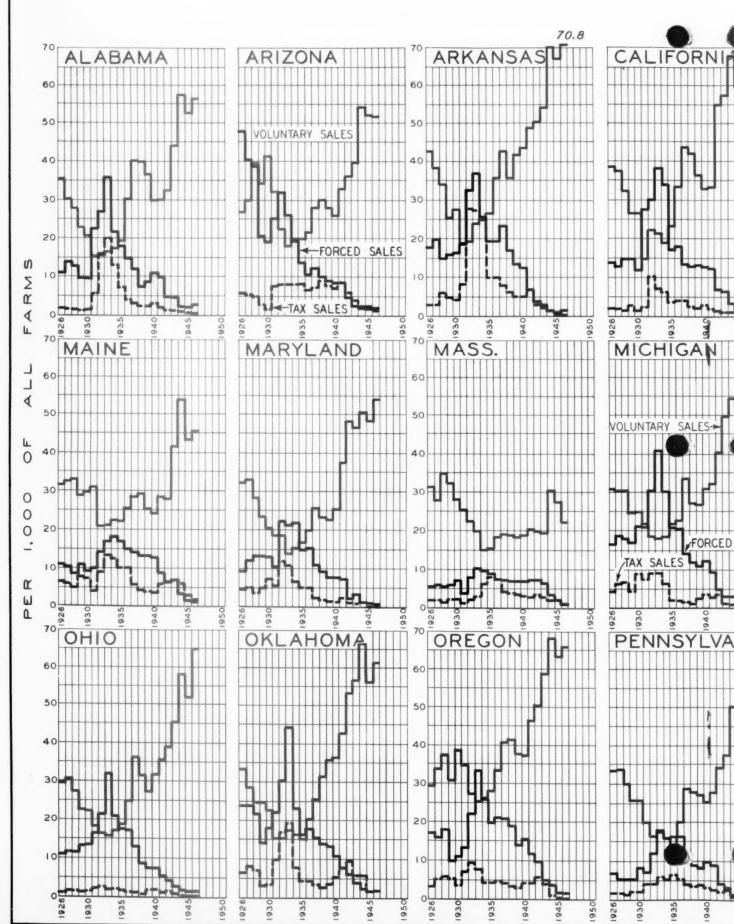
(cont. from page 45)

We still feel that farm foreclosures will not go as high during the drop following the present boom as they did in 1932, 1933 and 1934. During the last boom the few data that are available indicate that in Iowa, 10 per cent of all sales were for cash, and in Kentucky just over 20 per cent were for cash. In the present boom more and more farms are being bought for all cash (58 per cent in 1945), and those that are being financed are averaging down payments of 42 per cent. Some farmers, however, are mortgaging their farms in order to pay cash for small additional tracts. This leads to a slight overstatement on the percentage of cash sales. About 14 per cent of farm sales are being heavily encumbered (75 per cent), and in many cases the mortgage debt exceeds the market value of a few years ago. This is perilous financing and many farms in this group will doubtless be foreclosed.

The farm debt-value ratio continues to show improvement. In 1933, the ratio stood at 27.5 per cent; in 1940, 19.6; in 1945, 11.4; and at the beginning of 1946, 9.8. The total value of farm real estate in 1946 (\$52 billion) was encumbered by just a little over \$5 billion in mortgage debt. In other words, the American Farmer holds a 90 per cent equity in the American Farm. This improvement in debt-value ratio (the best since 1910) was brought about by a single cause working in two directions, high prices of farm products. In one direction it gave the farmer lots of ready cash to fatten up his equity, and in the other direction, high prices of farm products led to high prices of farm lands. Therefore, farm indebtedness went down and farm values went up.

While the same cause will operate in reverse to bring farm values down, most farmers will be well enough entrenched to prevent any such collapse as that which followed the 1919-1920 farm boom. In addition, interest rates on farm mortgages are low. This will also strengthen the farmer's financial position when the blow falls.

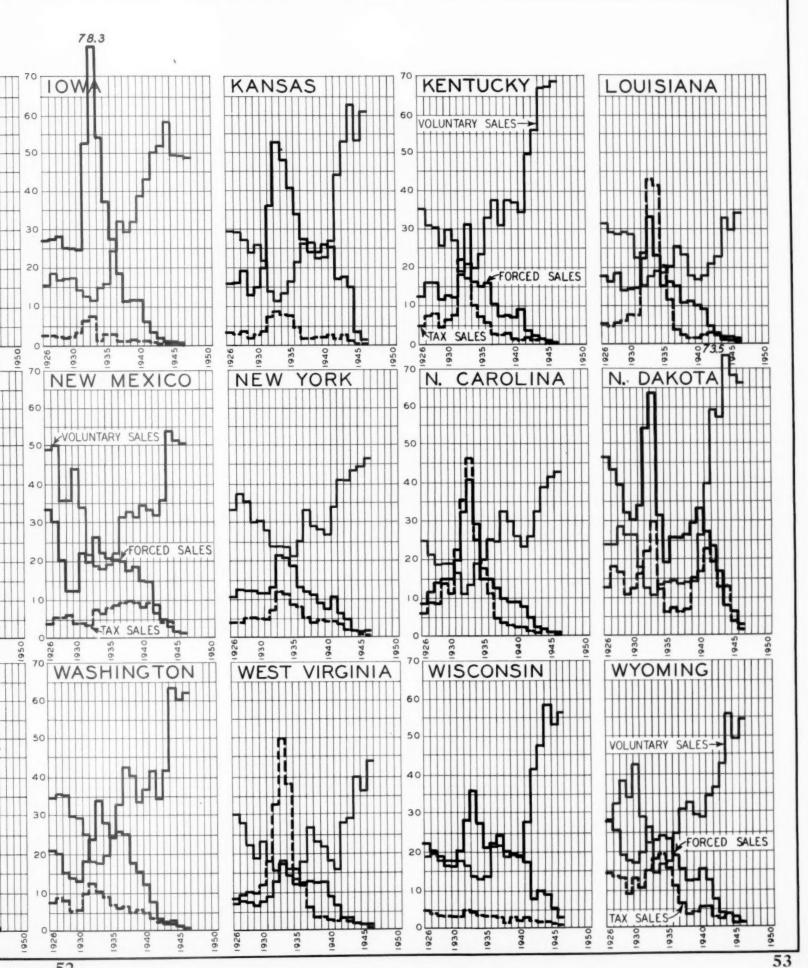


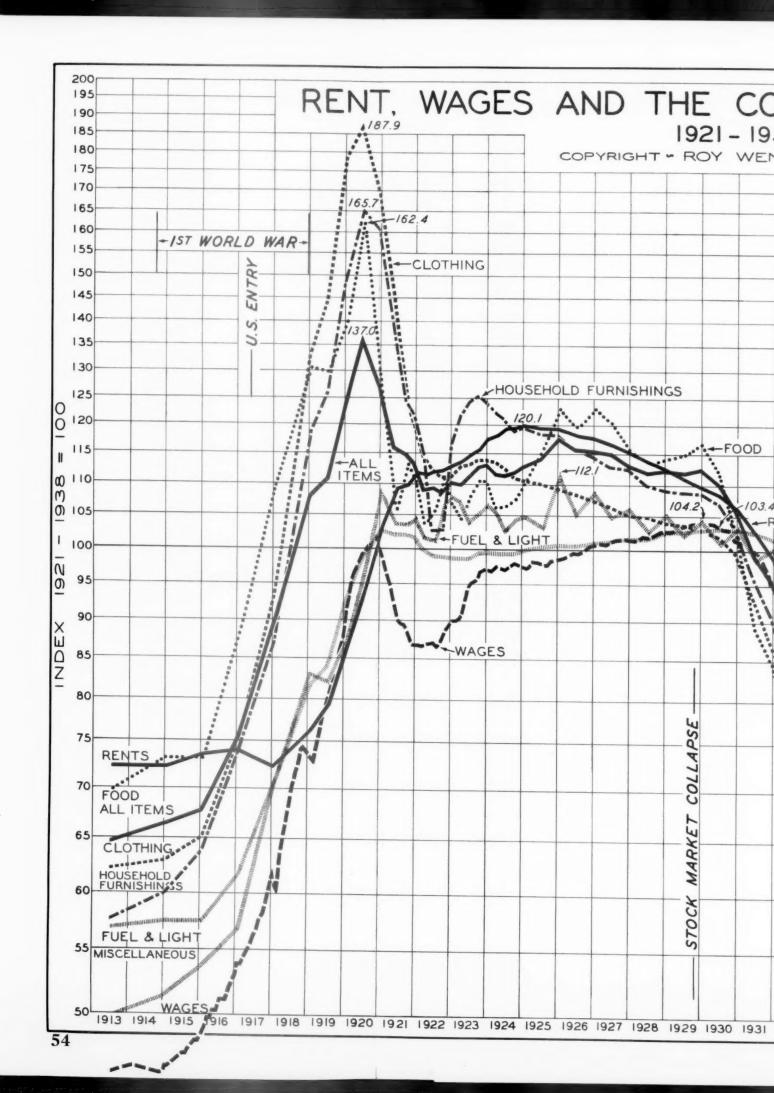


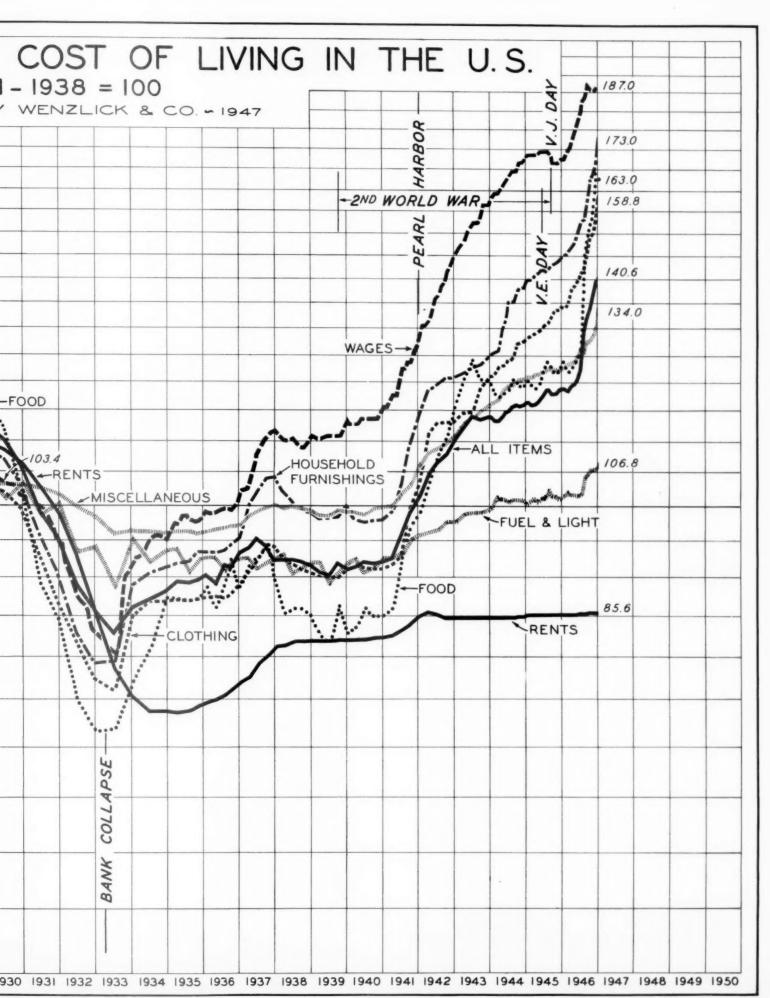
# VOLUNTARY FORCED AND MISSOURI MINNESOTA MISSISSIPPI CAROLINA

## ED SALES OF FARMS IN 48 STATES

ER 1,000 OF ALL FARMS SAINT LOUIS GEORGIA LORIDA INDIANA NEBRASKA NEW HAMPSHIRE JERSEY ANATHON NEVADA VIRGINIA TEXAS VERMONT VOLUNTARY SALES-







|               | Wages      | 103.7  | 110.7                                 | 110.3        | 110.8                          | 111.1        | 110.7        | 111,0                                    | 113.0                   | 116.0                                     | 123.0<br>124.0<br>129.0        | 132,0<br>136,0<br>142,0<br>146,0               | 149.0                                     | 157.0  | 161.0  | 164.0                | 167.0   | 169.0                       | 169.0<br>169.0<br>169.0            | 170.0  | 169.0                             | 168.0<br>168.0          | 170.0                   | 177.0   | 184.0<br>188.0<br>187.0  | 187.0                                 |
|---------------|------------|--|---------------------------------------|--------------|--------------------------------|--------------|--------------|--|-------------------------|---|--------------------------------|--|---|--|--|----------------------|---|-----------------------------|------------------------------------|--|-----------------------------------|-------------------------|-------------------------|---|--|---------------------------------------|
| UNITED STATES | Misc.      | 98.5   | 100.0                                 | 6 66         | 100.1                          | 98.4         | 90 1-        | 98.8                                     | 98.8                    | 100.1                                     | 101,8<br>103,2<br>105,9        | 109.0<br>109.6<br>111.0                        | 112.7                                     | 151.1  | 116.7  | 119.6                | 120.4   | 121.1                       | 121.2                              | 122.0  | 122.6                             | 122.4                   | 123.3                   | 124.0   | 127.8  | 130.3                                 |
|               | Housefur-  | 100.2  | 104.1                                 | 102.2        | 100.8                          | 99.3         | 98.5         | 98.7                                     | 98.1                    | 98.1                                      | 103.0<br>109.6<br>114.1        | 118.6<br>119.6<br>120.8<br>120.9               | 121.8                                     | 125.4  | 126.1  | 135,3                | 137.5   | 139.00                      | 140.2                              | 142.1  | 142.6                             | 144.1                   | 145.1                   | 150.0   | 153.1  | 173.0                                 |
|               | Fuel, Ice, | 93.0   | 92.3                                  | 93.5         | 91.0                           | 92.3         | 92.4         | 92.0                                     | 92.8                    | 93.0                                      | 93.6<br>95.6                   | 96.5<br>98.1<br>98.1                           | 99.2                                      | 101.1  | 101.9  | 101.2                | 101.4   | 101.0                       | 101.1                              | 101.7  | 102.9                             | 101.7                   | 102.1                   | 102.0   | 104.7  | 105.9                                 |
|               | Rent       | 77.9   | 80.5                                  | 00           | 82.1                           | 62           |              | 0 00 00<br>0 00 00<br>0 00 00<br>0 00 00 | 82.4                    | 8 8 8 8 2 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9   | 83.4                           | 85.7<br>85.5<br>85.1                           | 85.1                                      | 85 55 11 11 11 11 11 11 11 11 11 11 11 11      | 8 85.1   | 08000                | 0 00 00 0<br>0 00 00 0  | 35.4                        | 8 80 80 8<br>6 8 8 8 8<br>6 4 4 4  | 0 00 00<br>0 00 00<br>1 4 4 4  | 0 00 00 0<br>0 00 00 0<br>1 4 4 4 | 85.4                    | 855.4                   | 0 00 00<br>0 00 00<br>0 00 00<br>0 00 00<br>0 00 00<br>0 00 0 | 0 0 0 0<br>0 0 0 0<br>0 0 0 0 0<br>0 0 0 0 0 0<br>0 0 0 0 0 0 0<br>0 0 0 0 0 0<br>0 0 0 0 0 0 0<br>0 0 0 0 0 0 0 0<br>0 0 0 0 0 0 0 0<br>0 | 85.0<br>85.0<br>8.0<br>8.0            |
|               | Clothing   |  | 9 9 9                                 | 92.6         | 92.0                           | 8.06         | 90.4         | 90.3                                     | 91.8                    | 91.4                                      | 99.5                           | 112,8  | 114.7                                     | 119.2  | 123.0  | 124.2                | 127.2   | 128.1                       | 128.5<br>128.5<br>129.2            | 130.0  | 131.7                             | 133.8                   | 134.2                   | 138.8   | 145.0  | 158.8                                 |
|               | Food       | 93.1<br>93.0<br>94.6<br>90.0<br>86.2<br>86.2<br>86.2 |                                       | 80.00        | 883.0<br>883.2<br>83.9<br>86.2 |              | 83.9         | 85.3<br>85.3<br>97.2<br>99.3             |                         | 104.0<br>106.2<br>111.0<br>116.3<br>120.7 |                                | 120.6  | 120.3<br>119.4<br>118.0<br>117.7<br>118.0 |  | 118.9<br>120.6<br>120.8<br>120.3<br>119.7<br>120.5 |                      | 120.5<br>119.8<br>119.8<br>1119.8<br>121.8<br>122.2<br>122.2<br>122.2<br>122.2<br>122.2 |                             |                                    | 123.7<br>123.0<br>123.0<br>125.0<br>125.0<br>125.0<br>145.2<br>152.9<br>152.9<br>163.0 |                                   |                         |                         |   |  |                                       |
|               | All Items  | 94.1   | 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 | 5.25         | 98.50                          | 91.8         | 90.8         | 92.1                                     | 91.5                    | 92.0                                      | 95.9                           | 104.8<br>106.7<br>107.9                        | 112.3                                     | 113.6  | 113.4  | 115.0                | 116.0   | 116.4                       | 116.5                              | 117.3  | 118.8                             | 118.7                   | 119.0                   | 119.9   | 129.5<br>132.0<br>133.6  | 139.6                                 |
| - 1938 = 100  | Date       | -  | Sept. 15<br>Dec. 15                   |              | June 15<br>Sept 15             |              | 1939 Mar. 15 | Sept. 15<br>Dec. 15                      | 1940 Mar. 15<br>June 15 |   | June 15<br>Sept. 15<br>Dec. 15 | 1942 Mar. 15<br>June 15<br>Sept. 15<br>Dec. 15 | 1943 Mar, 15                              |  |  | July 15              | of and had in   | Dec. 1                      | 1945 Jan. 15<br>Feb. 15<br>Mar. 15 |  |                                   | 4 04 04                 |                         |   | June 15<br>July 15<br>Aug. 15<br>Sept. 15  |                                       |
|               | Wages      | 45.9   | 46.3                                  | 48.6         | 54.1                           | 62.4         | 77.1         | 80.8                                     | 99.6                    | 91.7<br>88.7<br>87.0                      | 87.1                           | 90.3<br>91.5<br>95,6                           | 97.2                                      | 98.0<br>97.4<br>98.3                           | 98.3   | 99.8                 | 101.6   | 102.2                       | 103.7                              | 103.6  | 99.6                              | 87.8                    | 91.5                    | 95.2  | 97.8<br>98.4<br>98.1   | 99.4                                  |
| 192           | Misc.      | 50.0   | 51.5                                  | 53.7         | 56.7                           | 70.3         | 81.7         | 84.0                                     | 99.0                    | 102.3<br>102.3<br>101.8                   | 100.0<br>99.1<br>99.0          | 98.8<br>98.8<br>98.8                           | 99.2                                      | 99.5<br>99.6<br>99.6                           | 100.6  | 100.8                | 101.4   | 101.8                       | 102.9                              | 103.4  | 102.6                             | 100.1                   | 96.2                    | 96.3  | 96.5<br>96.8<br>96.3   | 96.5                                  |
|               | Housefur-  | 57.7   | 60.1                                  | 63.9         | 73.7                           | 86.9         | 118.3        | 125.8                                    | 165.7                   | 138.2                                     | 114.8<br>102.9<br>103.0        | 121.8  | 125.5                                     | 122.5<br>121.2<br>119.2                        | 118.6  | 115.8                | 112.9   | 110.1                       | 109.0                              | 107.2  | 95.8                              | 82.8                    | 79.6                    | 90.7  | 92.0<br>92.3<br>93.5   | 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 |
|               | Fuel, Ice, | 57.1   | 57.7                                  | 57.7         | 62.0                           | 6.07         | 83.5         | 87.5                                     | 96.7                    | 104.0                                     | 102.0                          | 108.3<br>107.6<br>104.6                        | 105.8                                     | 105.9<br>103.3<br>104.8<br>105.4               | 103.9  | 105.9                | 105.3   | 103.3                       | 102.7                              | 101.5  | 99.2                              | 93.8                    | 89.7                    | 92.6  | 94.3   | 93.0                                  |
|               | Rent       | 72.6   | 72.6                                  | 73.8         | 74.3                           | 72.7         | 76.5         | 79.5                                     | 93.8                    | 109.8                                     | 111.6                          | 113.2<br>113.8<br>115.0                        | 116.0                                     | 118.5<br>119.7<br>119.9<br>120.1               | 119.9  | 118.6                | 117.0   | 114.0                       | 111.3                              | 108.7  | 103.0                             | 85.8                    | 78.9                    | 74.0  | 73.9   | 74.9                                  |
|               | Clothing   | 62.4   | 63.0                                  | 65.2         | 74.8                           | 93.0         | 133.0        | 144.1                                    | 187.9                   | 145.4<br>125.5<br>120.2                   | 114.7                          | 111.3  | 114.0                                     | 113.7<br>112.7<br>111.3                        | 110.3  | 108.7                | 106.7   | 105.0                       | 103.9                              | 102.3  | 93.2                              | 82.0                    | 76.3                    | 87.0  | 87.1<br>87.2   | 87.6                                  |
| b.            | Food       | 70.1   | 73.5                                  | 73.5         | 88.3                           | 110.1        | 131.2        | 130.3                                    | 162.4                   | 106.3<br>113.5<br>110.8                   | 104.0                          | 107.5<br>105.0<br>108.6                        | 111.1                                     | 106.6<br>106.8<br>108.0<br>110.5               | 115.8  | 120.0                | 120.8   | 113.8                       | 115.3                              | 112.4  | 89.6                              | 75.3                    | 72.2                    | 81.7  | 87.5<br>87.2<br>87.7   | 89.0<br>86.3<br>90.0                  |
|               | All Items  | 64.8   | 66.5                                  | 67.8         | 75.5                           | 89.5         | 108.1        | 110.9                                    | 137.0                   | 116.0                                     | 109.3<br>109.5<br>108.8        | 110.3  | 112.9                                     | 111.8<br>111.6<br>112.0<br>113.0               | 114.4  | 115.9                | 115.2   | 112.0                       | 112.0                              | 110.3  | 99.2                              | 89.2                    | 83.2                    | 87.3  | 89.68  | 90.6<br>89.6<br>92.0                  |
|               | Date       | 1913 Year  | 1914 Dec. 15                          | 1915 Dec. 15 | 1916 Dec. 15                   | 1917 Dec. 15 | 1918 Dec. 15 | 1919 June 15<br>Dec. 15                  | 1920 June 15<br>Dec. 15 | 1921 May 15<br>Sept. 15<br>Dec. 15        | 15                             |  | -   | 1924 Mar, 15<br>June 15<br>Sept. 15<br>Dec. 15 | 1925 June 15                                       | 1926 June 15 Dec. 15 | 1927 June 15 1 Dec. 15 1  | 1928 June 15 1<br>Dec. 15 1 | 1929 June 15 1<br>Dec. 15 1        | 1930 June 15 1<br>Dec. 15 1  | 1931 June 15<br>Dec. 15           | 1932 June 15<br>Dec. 15 | 1933 June 15<br>Dec. 15 | 1934 June 15<br>Nov. 15                                       | 1935 Mar. 15<br>July 15<br>Oct. 15   | 1936 Jan. 15<br>Apr. 15<br>July 15    |

### THE DECONTROL OF RENTS

HE chart on pages 54 to 55 shows the maladjustments which develop under a planned economy. It also shows how badly the 8,000,000 small landlords have fared under the heavy hand of the OPA.

Perhaps a word of explanation regarding the chart is in order. The indexes of our source material regarding food, rents, and other cost of living factors, were originally based on the 1935-1939 period as 100. In other words, 100 represents the value each factor averaged during that five-year period. This span was chosen by the compiler of the indexes (U. S. Department of Labor), because it was felt that it closely approximated "normal" times. While this period is quite acceptable in many fields, it is certainly a very poor basis for the study of residential rents. During this time, residential rents, instead of being "normal," reached their lowest ebb in 17 years. For this reason, and in order to put all factors on the same long-term basis, the source figures were converted from the 1935-1939 base to the 1921-1938 period. This longer period is 18 years in length (the average length of a complete real estate cycle), takes in nine bad years and nine good years, and presents a more realistic picture of the relationship between the various economic factors.

A glance at the relative trends, showing wages, rents, food, and other items in the cost of living, reveals that while rents were held rigidly in line, all other items were allowed strong and steady gains. Rent control is almost the last of the controls formerly exercised by the Office of Price Administration. While it is virtually certain that rent control will be extended beyond June 30 of this year, there are indications that at long last some upward adjustments will be enacted. At the present time there is a bill before Congress with the following provisions:

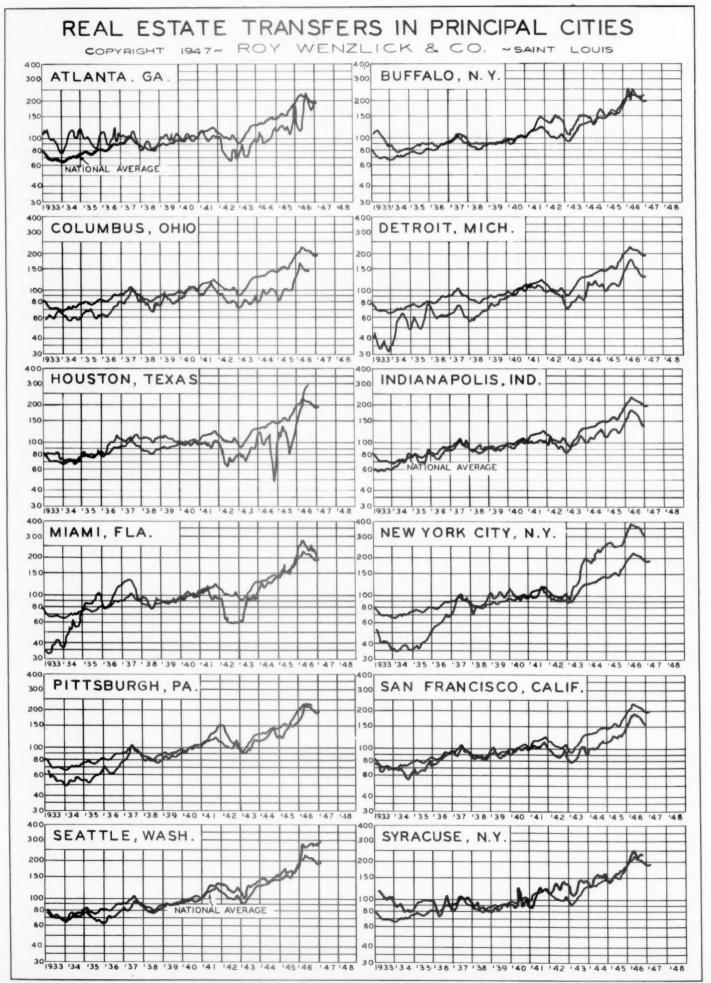
1. Extension of rent control to April 30, 1948;

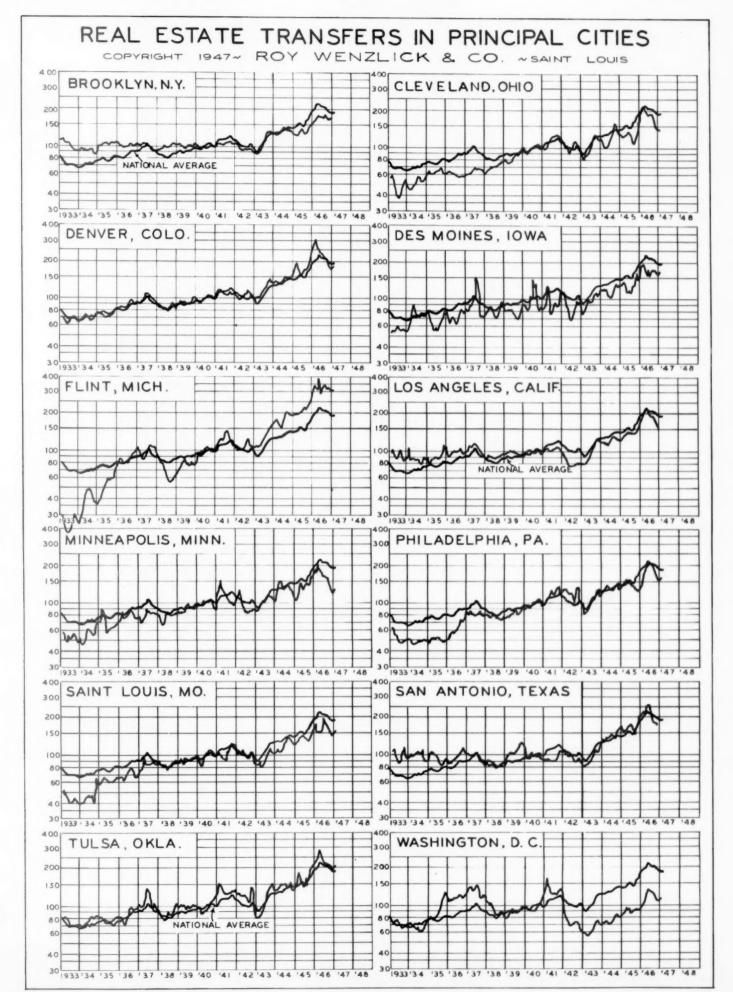
2. Rent decontrol on new construction;

3. 15 per cent increase across the board on residential rents.

Of these provisions, the most important is for decontrol of rents on new construction. With rents 14 per cent below the 1921-1938 average and construction costs at an all-time high, very few rental units are being built. The result has been to prolong the housing shortage and to push the uncontrolled sales prices of existing and new construction to outlandish levels. With building materials becoming more abundant, decontrol of rents on new construction would provide far greater stimulus to the housing program than all the fancy expediting the Administration has attempted.

The bill's third provision also has much to recommend it. Though a 15 per cent increase across the board in residential rents would still leave them slightly under the 1921-1938 average, and way below almost all other factors, it would be a far safer measure than complete and sudden decontrol for the following reason: If OPA is allowed to die a natural death on June 30, 1947, with no provision for future Federal rent control, labor and its pressure groups who have so militantly adopted rent control into their large family of economic hallucinations may force control regulations through many of the State legislatures. Onerous as Federal control has been and is, it is far preferable to the hodgepodge of local legislation which might replace it, with the renewed problem of then bringing the local restrictions to an end.





| ESTIMATED NUMBER OF NEW NONFARM DWELLING UNITS STARTED       |  |   |   |  |  |   |   |   |   |   |   |  |  |  |  |
|--|--|---|---|--|--|---|---|---|---|---|---|--|--|--|--|
| 1901<br>1902<br>1903<br>1904<br>1905<br>1906<br>1907<br>1908 |  | 0,000<br>0,000<br>0,000<br>0,000<br>0,000<br>0,000<br>0,000 | 1910 475,000 1911 480,000 1912 490,000 1913 455,000 1914 445,000 1915 475,000 1916 480,000 1917 230,000 1918 120,000 1919 330,000                                   |  |  | 1920       247,000         1921       449,000         1922       716,000         1923       871,000         1924       893,000         1925       937,000         1926       849,000         1927       810,000         1928       753,000         1929       509,000 |   |   |   | 31<br>32<br>33<br>34<br>35<br>36<br>38  | 330,0<br>254,0<br>134,0<br>93,0<br>126,0<br>221,0<br>319,0<br>336,0<br>406,0<br>515,0 | 40<br>41<br>42<br>43<br>44<br>45                             | 715,200<br>496,600<br>350,000<br>169,000   |  |  |
|  |  |   |   |  |  |   |   |   |   |   |   |  |  |  |  |
| 1939<br>1940<br>1941<br>1942<br>1943<br>1944<br>1945         | Jan. 32,300 25,700 41,200 34,500 45,000 17,300 7,600 41,200        | Feb. 30,700 36,900 43,700 51,300 40,100 13,500 8,400 49,400 | Mar. 42,900 46,000 60,200 52,700 33,000 18,100 12,300 68,100  | Apri<br>42,9<br>62,9<br>75,2<br>59,7<br>26,7<br>14,3<br>18,3<br>79,4 | 000<br>000<br>000<br>000<br>000<br>000   | May 53,300 57,000 70,700 60,600 33,600 16,500 16,900 84,100   | June 45,900 44,100 77,200 46,300 21,800 17,500 20,300 80,100                      | July 44,200 57,600 74,600 26,700 24,200 14,500 20,100 80,700                      | 51<br>55<br>69<br>27<br>27<br>12  | ug.<br>,200<br>,800<br>,500<br>,600<br>,800<br>,100                               | Sept. 42,400 58,400 67,000 40,400 24,300 11,300 17,900 65,900                         | Oct. 42,900 66,200 56,200 32,200 28,100 10,800 25,500 58,500 | Nov.<br>45,100<br>44,900<br>46,600<br>30,400<br>26,100<br>11,600<br>30,600<br>49,800 | Dec. 41,200 47,000 32,800 34,300 19,500 10,800 30,300 40,000         |  |
|  | CUMULATIVE FIGURES   |   |   |  |  |   |   |   |   |   |   |  |  |  |  |
| 1939<br>1940<br>1941<br>1942<br>1943<br>1944<br>1945         | Jan. 32,300 25,700 41,200 34,500 45,000 17,300 7,600 41,200        | 62,600<br>84,900<br>85,800<br>85,100<br>30,800<br>16,000    | 108,600<br>145,100<br>138,500   | 63,2<br>46,6   | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00                                   | May<br>202,100<br>228,500<br>291,000<br>258,800<br>178,400<br>79,700<br>63,500  | June 248,000 272,600 368,200 305,100 200,200 97,200                               | July<br>292,200<br>330,200<br>442,800<br>331,800<br>224,400<br>111,700<br>103,900 | 343<br>386<br>512<br>359<br>252<br>124<br>121                                       |   | 444,400<br>579,600<br>399,700<br>276,300  | 146,600<br>164,400   | 555,500<br>682,400<br>462,300<br>330,500<br>158,200<br>195,000                       | Dec. 515,000 602,500 715,200 496,600 350,000 169,000 225,300 777,800 |  |
|  |  |   |   |  | 1  | 2-MONT  | TH MOVI   | NG TOTA   | LS  |   |   |  |  |  |  |
| 1939<br>1940   | Jan. 508.400   | Feb. 514,600  | Mar. 517,700  | Apr 537,7  |  | May   | June 539,600  | July  | A   | ug.   | Sept. 573,600   | Oct. 596,900   | Nov. 596,700   | Dec.<br>515,000<br>602,500   |  |
| 1941<br>1942<br>1943<br>1944<br>1945<br>1946                 | 618,000<br>708,500<br>507,100<br>322,300<br>159,300                | 624,800<br>716,100<br>495,900<br>295,700<br>154,200         | 639,000 651,3<br>708,600 693,1<br>476,200 443,2<br>288,000 268,4<br>148,400 152,4<br>355,700 416,8  |  | 100<br>100<br>100<br>100   | 665,000<br>683,000<br>416,200<br>251,300<br>152,800   | 698,100<br>652,100<br>391,700<br>247,000<br>155,600                               | 715,100 72<br>604,200 56<br>389,200 38<br>237,300 22<br>161,200 16                |   | 9,100 737,700<br>1,900 535,300<br>9,300 373,200<br>2,500 209,500<br>5,500 172,100 |   | 727,700<br>511,300<br>369,100<br>192,200<br>186,800          | 729,400<br>495,100<br>364,800<br>177,700<br>205,800                                  | 715,200<br>496,600<br>350,000<br>169,000<br>225,300                  |  |
|  |  |   |   |  |  | _   | >0 <  |   |   |   |   |  |  |  |  |
|  | EST  | IMATED  | NUMI  | BER C  | OF N   | JEM V   | IONFA   | RM DW   | 'ELL  | ING   | UNITS   | COMP   | LETED  |  |  |
|  |  |   | W PER   | MAN  | ENT  |   |   |   |   | 7   |   |  | RE-USE, CON-<br>ND TRAILERS  |  |  |
|  |  | Month<br>Fa   | ly<br>ctory-  |  |  | Cumi  | Factory   |   |   | N   | Monthly   |  | Cumu   | lative   |  |
| 1946   | Convent  | ional B   |   | otal   | Con  | ventional   |   | Total   |   |   |   |  |  |  |  |
| Jan. Feb. Mar. Apr. May June July Aug. Sept.                 | 18,700<br>20,400<br>23,800<br>27,200<br>31,500<br>36,900<br>38,300 |   | ,600     20,300       2,200     22,600       3,600     26,400       3,100     30,300       4,00     34,900       13,100     41,000       17,900     42,200       21 |  | 7,500<br>6,200<br>6,600<br>0,400<br>17,600<br>9,100<br>6,000<br>4,300<br>0,300 | 14,100<br>18,200<br>22,100<br>25,900  | 39,000<br>61,600<br>88,000<br>118,300<br>153,200<br>194,200<br>236,400<br>286,200 |   | 7,200<br>8,900<br>9,800<br>10,900<br>11,600<br>13,800<br>16,700<br>20,000<br>31,900 |   |   | 16<br>25<br>36<br>48<br>62<br>78<br>98                       | ,200<br>,100<br>,900<br>,800<br>,400<br>,200<br>,900<br>,900<br>,800                 |  |  |
| Oct,<br>Nov.<br>Dec.   |  | 0 4   | 900 54,500 30   |  |  | 9,900 30,800  |   | 340,700<br>395,800<br>453,800   | 40,700<br>95,800  |   | 31,000<br>26,700  |  | 161  | ,800<br>,500   |  |